

Interim Financial Results 2008



Europe's leading floorcovering distributor











Headlam markets, supplies and distributes an extensive range of floorcovering products to independent flooring retailers and contractors throughout the UK, France, Switzerland and the Netherlands.

Our operational strategy is focused on providing our customers with an up to date comprehensive range of competitively priced floorcovering products with the support of a next day delivery.

As part of this strategy, Headlam offers its suppliers the opportunity to achieve wide market penetration backed by cost effective distribution.

In implementing this strategy, Headlam has developed a diverse and autonomous structure with 50 businesses in the UK and a further three in Continental Europe.

A key factor contributing to the group's success is the individuality of experienced management teams who are responsible for the market presence, development and ultimate profitability of their business.

Each business is supported by the commitment to continued investment in people, product, facilities and IT. This commitment has provided the basis for the group's growth and performance enabling it to develop into Europe's leading floorcovering distributor.









Financial Highlights

	2008 £'000	2007 £'000	Change
Revenue	276,121	259,076	+6.6%
Operating profit	21,674	20,740	+4.5%
Profit before tax	20,941	20,593	+1.7%
Basic earnings per share	18.0p	16.6p	+8.4%
Dividend per share	5.60p	5.35p	+4.7%

Key Points

- UK revenues increase by 2.8% on a like for like basis
- Continental European revenues increase by 1.7% on a like for like basis
- Basic earnings increased by 8.4%
- Dividend increased by 4.7% from 5.35p to 5.60p

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Chairman's Statement

Group revenue for the first six months increased by 6.6% from £259.1 million to £276.1 million. On a like for like basis, the revenue increases were 2.8% in the UK and 1.7% in Continental Europe.

Profit before net finance costs and tax increased by 4.5% from £20.74 million to £21.67 million.

Earnings and dividend

Basic earnings per share increased by 8.4% from 16.6p to 18.0p. The board is pleased to declare an interim dividend of 5.60p per share, an increase of 4.7% on last year's interim dividend of 5.35p per share. The dividend will be paid on 2 January 2009 to shareholders on the register at 5 December 2008.

UK operations

We continue with our operating strategy of allowing individual businesses to be managed autonomously, whilst complying with standard operating procedures and strict financial disciplines. The management and sales representatives of these businesses are clearly focussed and incentivised on the objectives before them.

Whilst the UK market has become increasingly challenging during 2008, the structure and diversity of our floorcovering distribution activities has produced a solid result in the first six months. Residential flooring revenue increased by 1.6% and accounts for 69% of UK revenue compared with 71% last year. This was balanced by an 11.2% increase in our commercial business, which now represents 31% of UK revenue compared with 29% last year, and highlights the progress achieved in developing this business segment.

The group has longstanding relationships with the leading UK and overseas flooring manufacturers. Through working with our suppliers and with an ongoing product development programme throughout the product categories of carpet, residential vinyl, wood, laminate and commercial flooring, we have launched 2,496 (2007: 2,165) new products. These products have been positioned, through a variety of 518,160 (2007: 448,000) new point of sale items by our 371 external sales people, into independent flooring retailers and contractors.

The UK operations incorporate 50 businesses working from 22 principal distribution centres and nine service centres. These businesses are structured into five business sectors:

Regional multi-product: These 20 businesses represent our largest individual sector, giving a comprehensive geographical coverage and strong market presence, selling both residential and commercial flooring. This sector was able to maintain sales levels comparable with the previous year, which in a challenging market place will have increased their market share.

National multi-product: Mercado's infrastructure is benefiting from the increased capacity at its Leeds distribution hub, with the 20,000 square feet extension now completed, giving a total capacity of

205,000 square feet. Additionally, the new trans-shipping centre in Bristol has improved service to customers in the south of England. The Mercado businesses have increased revenues by 4.0%.

Regional commercial: This sector continues to prosper with the benefit of the businesses acquired in the last two years and the recently opened service centres in Bristol, Dartford, Walthamstow and Southampton. The 15 regional commercial operations have increased revenues by 12.7%.

Residential specialist: The 13 businesses continue to develop their individual product ranges and enlarge their market presence in medium to high quality carpet products and rugs. This has enabled a growth in revenues of 17.5%.

Commercial specialist: These four businesses have benefited from a more buoyant commercial market and increased their revenues by 13.1%.

Carpet advertising campaign

The group has agreed to participate in and contribute to a carpet industry initiative to launch an advertising campaign in the autumn of 2008 which will continue into 2009. This initiative, through a variety of media advertising, is intended to increase the profile and ultimate sales of carpet to the consumer.

yourfloors.co.uk

At the beginning of July, we launched to the flooring industry, the yourfloors.co.uk internet portal for independent flooring retailers. To create brand awareness and demand, yourfloors.co.uk will launch a national advertising campaign to consumers this autumn with a continuation in the spring 2009. This provides our customer base with the opportunity to take advantage of the increasing demand for internet purchasing by being able to sell to the consumer online with our businesses receiving the benefit of such orders for distribution to the appointed retailer.

Continental Europe

Our businesses on the Continent produced another satisfactory result for the first six months, with our French business in particular, showing solid growth. We have now commenced construction of the new 65,000 square feet purpose built freehold distribution centre in the Netherlands to relocate Lethem-Vergeer and this will be operational in the spring 2009.

Investments

The new 42,000 square feet purpose built freehold distribution centre for MCD Wales in Bridgend is now fully operational. This will allow the business to develop further in South Wales and the south west of England.

Construction has commenced on an extension to the Baileys Plymouth distribution centre. This will increase capacity, primarily to allow Baileys to develop their commercial flooring business in the south west of England.

Notwithstanding the increasing challenges of the current floorcovering market, it is still our intention to continue investing in a number of new facilities during the next five years in order to increase capacity and improve our material handling efficiencies.

Acquisitions

Whilst the group has not completed any acquisitions during the course of this year, we have continued a dialogue with various businesses in the UK and Continental Europe, with a view to making further bolt-on acquisitions to complement and enlarge our floorcovering distribution activities.

Trading results

As highlighted in my opening paragraph, this set of results is characterised by the growth in profitability not matching the group's growth in revenue. This balance is attributable to two factors.

The table below illustrates that 64.5% of the revenue growth achieved in 2008 arose from an increase in revenues from the businesses acquired during 2007 and our Continental European businesses, which benefited from a significant currency movement. These operations achieved a collective operating margin of 3.4% (2007: 3.7%) during the first half of 2008 compared with the group's operating margin of 8.0% (2007: 8.4%), effectively diluting the group's growth in profitability.

Overheads measured as a proportion of sales are 23.7% (2007: 22.8%) and have increased by 11.0% compared with last year further diluting growth in profitability. This increase is principally attributable to the significant increase in fuel costs and the additional sales and marketing investment to support the enlargement of our Regional commercial businesses, the development and launch of yourfloors.co.uk and our contribution to the carpet advertising campaign.

Taxation

The effective tax rate for the first six months of 2008 has reduced from 30.0% to 28.5% following the change in the rate of corporation tax from 30.0% to 28.0%. The tax rate used at the half year is expected to apply to the full year results for 2008.

Pensions

The UK plan actuary has issued the preliminary results of the triennial actuarial valuation of the UK defined benefit pension plan during the period, which the trustees and company are currently considering. Based on these results, the net deficit has increased from £13.1 million at 31 March 2005 to £33.0 million at 31 March 2008. The two principal factors contributing to this deterioration, which arises because of an increase in the plan's liabilities, are a change in the mortality assumption and an increase in inflation. The consequences of the increased deficit are twofold. Firstly, the annual cost of providing future service benefits, recognised through the income statement, will increase by approximately £0.7 million. Secondly, the cash flow required to fund the past service deficit will increase from £1.5 million to £2.7 million per annum.

	2008	2008 2007		Change
	£000	£000	£000	%
UK revenue:				
- like for like increase	223,000	216,940	6,060	+2.8
- acquisitions	6,080	2,474	3,606	+145.8
	229,080	219,414	9,666	+4.4
Continental European revenue:				
- like for like increase	40,322	39,662	660	+1.7
- currency	6,719	_	6,719	_
	47,041	39,662	7,379	+18.6
Group	276,121	259,076	17,045	+6.6

Chairman's Statement continued

Cash flow

Cash generated from operations, £6.9 million, during the first half of 2008 was broadly in line with the cash generated during the same period in 2007. The investment in net working capital of £17.4 million, slightly ahead of last years £16.8 million, underlines our continuing commitment to customer service.

Cash outflows from investing activities, at £2.5 million, was down on the £5.4 million incurred last year because of the absence of acquisitive activity during 2008.

Cash flows from financing activities amounted to a £4.1 million inflow compared with a £16.8 million outflow last year. The reason for the turnaround is the much reduced share buy-back activity in 2008, £2.2 million compared with £12.4 million, coupled with the drawdown of £10.0 million from the group's £30.0 million term facility, which expires in July 2012. Following the drawdown, the group entered into an interest rate swap to fix the interest rate relating to this funding at 5.09% through to April 2010.

Net cash decreased by £0.5 million during the first half of 2008 compared with a decrease of £22.1 million during the equivalent period last year.

Outlook

During the first six months, the group has produced a solid result. Traditionally, the final four months of the year represent the highest sales volume and subsequently, are the most profitable. However in the last four months to the end of August, the markets have proved to be increasingly demanding, particularly in the UK.

Due to the unpredictable nature of the current market place, the board believe we face a challenge to meet our original trading objectives for 2008. Notwithstanding these difficult market conditions, we believe our structure and strategy, in conjunction with the commitment from our management teams and representatives, will enable us to continue outperforming the floorcovering market and increase our market share.

Graham Waldron

I September 2008

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Consolidated Interim Income Statement

	Note	Six months ended 30 June 2008 £000	Six months ended 30 June 2007 £000	The year ended 31 December 2007
Revenue	5	276,121	259,076	544,718
Cost of sales		(188,918)	(179,281)	(375,990)
Gross profit		87,203	79,795	168,728
Distribution expenses		(48,694)	(42,810)	(87,711)
Administrative expenses		(16,835)	(16,245)	(35,004)
Operating profit	5	21,674	20,740	46,013
Finance income	6	3,519	3,214	6,321
Finance expenses	6	(4,252)	(3,361)	(7,162)
Net finance costs		(733)	(147)	(841)
Profit before tax		20,941	20,593	45,172
Taxation	7	(5,968)	(6,178)	(13,534)
Profit attributable to the equity shareholders	5	14,973	14,415	31,638
Dividend per share	9	23.10p	20.15p	20.15p
Earnings per share Basic	8	18.0 _P	16.6p	37.lp
Diluted	8	18.0 _P	16.4p	36.8p

All group operations during the financial periods were continuing operations.

Consolidated Interim Statement of Recognised Income and Expense

		Six months	Six months	The year
		ended	ended	ended
		30 June	30 June	31 December
		2008	2007	2007
	Note	£000	£000	£000
Foreign exchange translation differences arising on				
translation of overseas operations		1,685	(199)	1,090
Actuarial gains and losses on defined benefit plans		(5,738)	5,028	5,000
Tax recognised on income and expenses recognised directly in equity		1,607	(1,776)	(1,660)
Net (expense)/income recognised directly in equity		(2,446)	3,053	4,430
Profit attributable to the equity shareholders		14,973	14,415	31,638
Total recognised income and expense	9	12,527	17,468	36,068

Consolidated Interim Balance Sheet

	Note	Six months ended 30 June 2008 £000	Six months ended 30 June 2007 £000	The year ended 31 December 2007
Non-current assets		04.274	07.000	02.007
Property, plant and equipment Intangible assets		94,374 13,210	86,999 14,265	92,097 13,210
Deferred tax assets		7,214	6,815	5,942
		114,798	108,079	111,249
Current Assets				
Inventories		112,851	102,947	101,491
Trade and other receivables		104,948	93,616	100,830
Cash and cash equivalents		16,513	19,169	16,805
		234,312	215,732	219,126
Total assets		349,110	323,811	330,375
Current liabilities				
Bank overdraft		_	(416)	
Trade and other payables		(165,920)	(155,460)	
Employee benefits		(1,496)	(1,484)	
Income tax payable		(10,774)	(11,801)	(10,747)
		(178,190)	(169,161)	(166,661)
Non-current liabilities				
Bank loans		(10,000)	_	_
Employee benefits		(14,961)	(10,819)	
Deferred tax liabilities		(4,117)	(3,280)	(3,836)
		(29,078)	(14,099)	(13,673)
Total liabilities		(207,268)	(183,260)	(180,334)
Net assets		141,842	140,551	150,041
Equity attributable to equity holders of the parent				
Share capital	9	4,268	4,292	4,268
Share premium	9	53,512	53,512	53,512
Other reserves	9	(10,836)	(815)	
Retained earnings	9	94,898	83,562	103,303
Total equity		141,842	140,551	150,041

Consolidated Interim Cash Flow Statement

	Note	Six months ended 30 June 2008 £000	Six months ended 30 June 2007 £000	The year ended 31 December 2007
Cash flows from operating activities Profit before tax for the period		20,941	20,593	45,172
Adjustments for:		20,741	20,373	43,172
Depreciation, amortisation and impairment		2,455	2,735	6,227
Finance income		(3,519)	(3,214)	,
Finance expense		4,252	3,361	7,162
Profit on sale of property, plant and equipment		(19)	(14)	(18)
Share-based payments		180	250	501
Operating profit before changes in working capital and provisions		24,290	23,711	52,723
Change in inventories		(10,374)	(7,524)	(4,781)
Change in trade and other receivables		(2,789)	(864)	, ,
Change in trade and other payables		(4,265)	(8,401)	1,587
Cash generated from operations		6,862	6,922	42,680
Interest paid		(2,614)	(1,224)	
Tax paid		(5,571)	(4,845)	
Additional contributions to defined benefit plan		(743)	(742)	(1,098)
Net cash from operating activities		(2,066)	111	26,528
Cash flows from investing activities				
Proceeds from sale of property, plant and equipment		134	144	159
Interest received		1,699	1,544	2,757
Acquisition of subsidiaries, net of cash acquired		(4.320)	(2,864)	(3,190)
Acquisition of property, plant and equipment		(4,329)	(4,231)	(10,980)
Net cash from investing activities		(2,496)	(5,407)	(11,254)
Cash flows from financing activities				
Proceeds from the issue of share capital		_	86	86
Proceeds from the issue of treasury shares		725	_	10
Proceeds from borrowings		10,000	(12.202)	(21.607)
Payment to acquire own shares		(2,204)	(12,392)	(21,687)
Repayment of borrowings Payment of finance lease liabilities		_	(267)	(246) (363)
Dividends paid		(4,454)	(4,218)	(17,455)
Net cash from financing activities		4,067	(16,791)	(39,655)
Net decrease in cash and cash equivalents		(495)	(22,087)	(24,381)
Cash and cash equivalents at 1 January		16,702	40,851	40,851
Effect of exchange rate fluctuations of cash held		306	(11)	232
Cash and cash equivalents at end of period	10	16,513	18,753	16,702

Notes to the Interim Financial Statements

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I.ACCOUNTING POLICIES

Headlam Group plc (the "company") is a company incorporated in the UK. The Consolidated Interim Financial Statements consolidate those of the company and its subsidiaries which together are referred to as the "group" as at and for the six months ended 30 June 2008. The Consolidated Interim Financial information has been prepared applying the accounting policies and presentation that were applied in the preparation of the group's published Consolidated Financial Statements for the year ended 31 December 2007, and these are available upon request from the company's registered office or the website.

The comparative figures as at and for the financial year ended 31 December 2007 are not the group's statutory accounts for that financial year. Those accounts have been reported on by the group's auditor and delivered to the registrar of companies. The report of the auditor was (i) unqualified, (ii) did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying their report, and (iii) did not contain a statement under section 237(2) or (3) of the Companies Act 1985.

2. STATEMENT OF COMPLIANCE

These Consolidated Interim Financial Statements have been prepared and approved by the directors in accordance with International Financial Reporting Standard (IFRS) IAS 34 Interim Financial Reporting as adopted by the EU (adopted IAS 34). They do not include all of the information required for full annual financial statements, and should be read in conjunction with the Consolidated Financial Statements of the group as at and for the year ended 31 December 2007.

These Consolidated Interim Financial Statements were approved by the board of directors on 1 September 2008.

3. ESTIMATES

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these Consolidated Interim Financial Statements, the significant judgements made by management in applying the group's accounting policies and key sources of estimation uncertainty were the same as those that applied to the Consolidated Financial Statements as at and for the year ended 31 December 2007.

4. FINANCIAL RISK MANAGEMENT

The group has exercised part of the term facility during the six months ended 30 June 2008 and entered into an interest rate swap, both of which are disclosed within the Chairman's Statement.

All other aspects of the group's financial risk management objectives and policies are consistent with that disclosed in the Consolidated Financial Statements as at and for the year ended 31 December 2007.

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5. SEGMENT REPORTING

The group's activities are wholly aligned to the sales, marketing, supply and distribution of floorcovering products. These activities are carried out from business centres located in both the UK and Continental Europe. The group's internal management structure and financial reporting systems treat the UK and Continental Europe as two separate segments because of the difference in reward arising from these two markets and this forms the basis for the geographical presentation of the primary segment information given below.

	30 June 2008 £000	UK 30 June 2007 £000	31 Dec 2007 £000	Co 30 June 2008 £000	ntinental Eu 30 June 2007 £000	31 Dec 2007 £000	30 June 2008 £000	Total 30 June 2007 £000	31 Dec 2007 £000
Revenue External sales	229,080	219,414	463,671	47,041	39,662	81,047	276,121	259,076	544,718
Result Segment result	20,476	20,451	46,092	1,525	1,408	2,916	22,001	21,859	49,008
Unallocated corporate expenses							(327)	(1,119)	(2,995)
Operating profit							21,674	20,740	46,013
Financial income Financial expense Taxation							3,519 (4,252) (5,968)	3,214 (3,361) (6,178)	6,321 (7,162) (13,534)
Profit for the period							14,973	14,415	31,638
Other information Segment assets Unallocated assets	299,280	282,295	287,552	42,616	34,701	36,881	341,896 7,214	316,996 6,815	324,433 5,942
Consolidated total assets							349,110	323,811	330,375
Segment liabilities Unallocated liabilities	(139,966)	(124,140)	(135,868)	(21,227)	(18,499)	(18,555)	(161,193) (46,075)	(142,639) (40,621)	(154,423) (25,911)
Consolidated total liabilities							(207,268)	(183,260)	(180,334)
Capital expenditure Depreciation Amortisation	4,046 2,076 –	3,908 2,009 415	10,617 4,044 1,517	283 379 –	323 311 -	663 666 –	4,329 2,455 –	4,231 2,320 415	11,280 4,710 1,517

Each segment is a continuing operation.

Unallocated assets comprise deferred tax assets. Unallocated liabilities comprise income tax, deferred tax liabilities and employee benefits.

Management has access to information that provides details on sales and gross margin by principal product group and across the five principal business sectors which comprise Regional multi-product, National multi-product, Regional commercial, Residential specialist and Commercial specialist. However, this information is not provided as a secondary segment since the group's operations are not managed by reference to these sub classifications and the presentation would require an arbitrary allocation of overheads, assets and liabilities undermining the presentation's validity and usefulness.

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6. FINANCE INCOME AND EXPENSE

	Six months ended 30 June 2008 £000	Six months ended 30 June 2007 £000	The year ended 31 December 2007
Interest income:			
Bank interest	1,596	1,432	2,641
Other	54		46
Return on defined benefit plan assets	1,869	1,782	3,634
Finance income	3,519	3,214	6,321
Interest expense:			
Bank loans, overdrafts and other finance expenses	(2,277)	(1,474)	(3,328)
Interest on defined benefit plan obligation	(1,975)	(1,887)	(3,827)
Finance leases and similar hire purchase contracts	_	_	(3)
Other	_	_	(4)
Finance expenses	(4,252)	(3,361)	(7,162)

7. TAXATION

The group consolidated effective tax rate in respect of continuing operations for the six months ended 30 June 2008 was 28.5% (for the six months ended 30 June 2007: 30.0%, for the year ended 31 December 2007: 30.0%), this is referred to in the Chairman's Statement.

Included in the 2007 UK Budget were proposed changes to the capital allowances regime in respect of Industrial Buildings. The stated intention was to reduce the allowances given from 4% straight line to 3% from April 2008, 2% from April 2009, 1% from April 2010 and finally to abolish Industrial Building Allowances entirely from April 2011.

This particular change was not included in Finance Act 2007 and therefore the effect has not been recognised in these condensed Consolidated Interim Financial Statements as at and for the six months ended 30 June 2008 and was not recognised in the annual Financial Statements as at and for the year ended 31 December 2007. These proposals have now become law, and as a result, there is a possibility that the group's deferred tax liability in respect of property, plant and equipment will increase by \pounds 7.8 million.

This change would be reflected as part of the group's taxation charge in the 2008 Consolidated Income Statement as at and for the year ended 31 December 2008. Based on the average number of shares at 30 June 2008, this would give rise to an exceptional dilution in basic earnings per share amounting to 9.4 pence.

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8. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share is based on the following data:

	Six months ended 30 June 2008 £000	Six months ended 30 June 2007 £000	The year ended 31 December 2007
Earnings Earnings for the purposes of basic and diluted earnings per share being profit attributable to equity holders of the parent	14,973	14,415	31,638
Number of shares Weighted average number of ordinary shares for the purposes of basic earnings per share	2008 83,133,987	2007 86,837,780	2007 85,370,107
Effect of diluted potential ordinary shares: Weighted average number of ordinary shares at period end Share options Number of shares that would have been issued at fair value	83,133,987 1,988,902 (1,995,735)	86,837,780 2,209,691 (1,377,574)	85,370,107 2,114,930 (1,471,286)
Weighted average number of ordinary shares for the purposes of diluted earnings per share	83,127,154	87,669,897	86,013,751

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9. CAPITAL AND RESERVES

Reconciliation of movement in capital and reserves

	Share capital £000	Share premium £000	Capital redemption reserve £000	Translation reserve £000	Treasury reserve £000	Retained earnings £000	Total equity £000
Balance at 1 January 2007	4,354	53,428	_	(616)	_	95,846	153,012
Total recognised income and expense	_	_	_	(199)	_	17,667	17,468
Share based payments	_	_	_	_	_	250	250
Cancellation of own shares	(64)	_	64	_	_	(7,627)	(7,627)
Consideration for purchase of own shares	_	_	_	_	(4,765)	_	(4,765)
Share options exercised by employees	2	84	_	_	_	_	86
Deferred tax on Schedule 23 share options							
(pre November 2002)	_	_	_	_	_	(418)	(418)
Dividends	_	_	_	_	_	(17,455)	(17,455)
Balance at 30 June 2007	4,292	53,512	64	(815)	(4,765)	88,263	140,551
Total recognised income and expense	_	_	_	1,289		17,311	18,600
Share based payments	_	_	_	_	_	251	251
Cancellation of own shares	(24)	_	24	_	_	(2,446)	(2,446)
Consideration for purchase of own shares		_	_	_	(6,849)		(6,849)
Share options exercised by employees	_	_	_	_	10	_	10
Deferred tax on Schedule 23 share options							
(pre November 2002)	_	_	_	_	_	(76)	(76)
Balance at 31 December 2007	4,268	53,512	88	474	(11,604)	103,303	150,041
Total recognised income and expense	_	_	_	1,685		10,842	12,527
Share based payments	_	_	_	_	_	180	180
Consideration for purchase of own shares	_	_	_	_	(2,204)	_	(2,204)
Share options exercised by employees	_	_	_	_	725	_	` 725 [°]
Deferred tax on Schedule 23 share options							
(pre November 2002)	_	_	_	_	_	(245)	(245)
Dividends	-	_	_	_	-	(19,182)	(19,182)
Balance at 30 June 2008	4,268	53,512	88	2,159	(13,083)	94,898	141,842

Purchase of own shares

During the six months ended 30 June 2008 the company purchased 550,000 shares, to be held in treasury with a nominal value of £27,500, representing 0.6% of the issued share capital, amounting to £2,203,992. At 30 June 2008, there were 2,261,818 shares held in treasury, 369,710 shares being utilised during the six month period to satisfy the exercise of share option awards. Dividends are not payable on treasury shares and they are excluded from the calculation of earnings per share. There were no shares purchased for cancellation during the six months ended 30 June 2008.

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9. CAPITAL AND RESERVES - continued

	Six months	Six months	The year
	ended	ended	ended
	30 June	30 June	31 December
Dividends	2008	2007	2007
	£000	£000	£000
Interim dividend for 2007 of 5.35p paid 2 January 2008	4,454	_	_
Final dividend for 2007 of 17.75p proposed	14,728	_	_
Interim dividend for 2006 of 4.85p paid 2 January 2007	_	4,218	4,218
Final dividend for 2006 of 15.30p proposed	_	13,237	13,237
	19,182	17,455	17,455

The final proposed dividend for 2007 of 17.75p per share was authorised by shareholders at the Annual General Meeting on 20 June 2008 and paid on 1 July 2008. The final proposed dividend for 2006 of 15.30p per share was authorised by shareholders at the Annual General Meeting on 25 May 2007 and paid on 2 July 2007.

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10. CASH, CASH EQUIVALENTS AND BANK OVERDRAFTS

	At	At	At
	30 June	30 June 3	BI December
	2008	2007	2007
	£000	£000	£000
Cash and cash equivalents per balance sheet Bank overdrafts	16,513	19,169	16,805
	–	(416)	(103)
Cash and cash equivalents per cash flow statements	16,513	18,753	16,702

II. CAPITAL COMMITMENTS

As at 30 June 2008, the group had contractual commitments relating to the purchase of property, plant and equipment of £5,366,000 (30 June 2007: £4,630,000, 31 December 2007: £1,906,000). Of these commitments £2,838,000 are expected to be settled prior to the year ended 31 December 2008 and £2,528,000 during the first six months of 2009.

12. RELATED PARTIES

The group has a related party relationship with its subsidiaries and with its directors and executive officers. There have been no changes to the nature of related party transactions entered into since the last annual report.

Statement of Directors' Responsibilities

The directors confirm that this condensed set of Financial Statements, which has been prepared in accordance with IAS 34 as adopted by the EU, gives a true and fair view of the assets, liabilities, financial position and profit or loss of the undertakings included in the consolidation as a whole as required by DTR 4.2.4R.

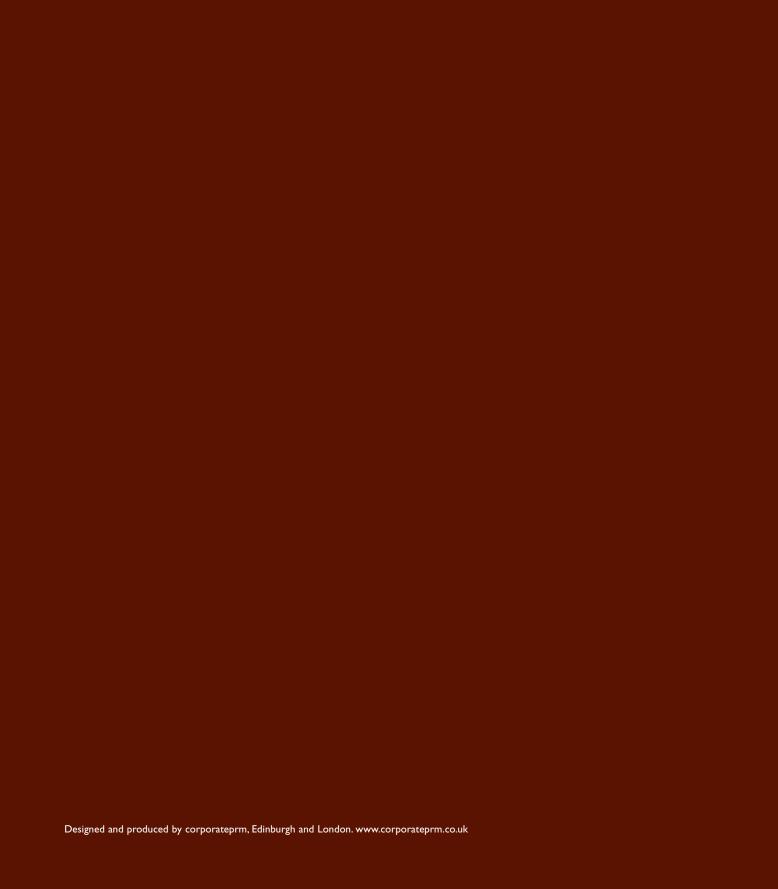
The directors also confirm that the Interim Financial Statements included herein include a fair review of the information required by DTR 4.2.7R and DTR 4.2.8R.

This report has been approved by the board of directors and signed on its behalf by

Graham Waldron Chairman

Mw weron

I September 2008



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